## Says

What have we heard them say? What can we imagine them saying?

## Thinks

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

\*FREE SHIPPING FOR CASH ON DELIVERY AND ONLINE PAYMENT.

\*RETUN FOR ORDERD COLLECTONS IN IMMIDIEATLY REFUND PAYMENT

# \*AVAILABLE IN COLLECTRION IN GOOGLE BUSSINES PROFILE.

\* BUYERS CAN SEE A CATALOG OF PRODUCTS OR SERVICES ELECTONICALLY PURCHASE THEM.

**Team\_3\_GAds**

https:// [www.facebook.com/](http://www.facebook.com/) profile.php?id= 61552281230970&m

ibextid=ZbWKwL

\*ORDERED DELIVERY PRODUCT MAXIMUM RECEIVED IN 4

TO 5 DAYS

AVAILABLE IN GOOD PRODUCT THIS STORE STORE URL:

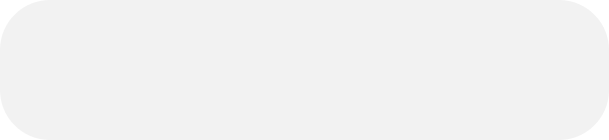
https://g.co/kgs/

Cgkcw6

\*ANY TIME OFFERS ON THIS STORE TO GET 50% ONLY

# ALAWYS CUSTEOMER STISFSCTION IS MUST PRIORITY IN OUR SRORE

## Does



What behavior have we observed? What can we imagine them doing?

[**See an example**](https://app.mural.co/template/8734e26b-e4c9-45b9-a5ba-03ce4aa3c700/ca1d645e-05be-4feb-94bb-f670d5f20e7c)

## Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?